

# NYARM REAL ESTATE EXPO 2015

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**Margie Russell**, *Executive Director*

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Manor Ave Bronx, NY	44	48,000	26,000 Gal	<b>34%</b>
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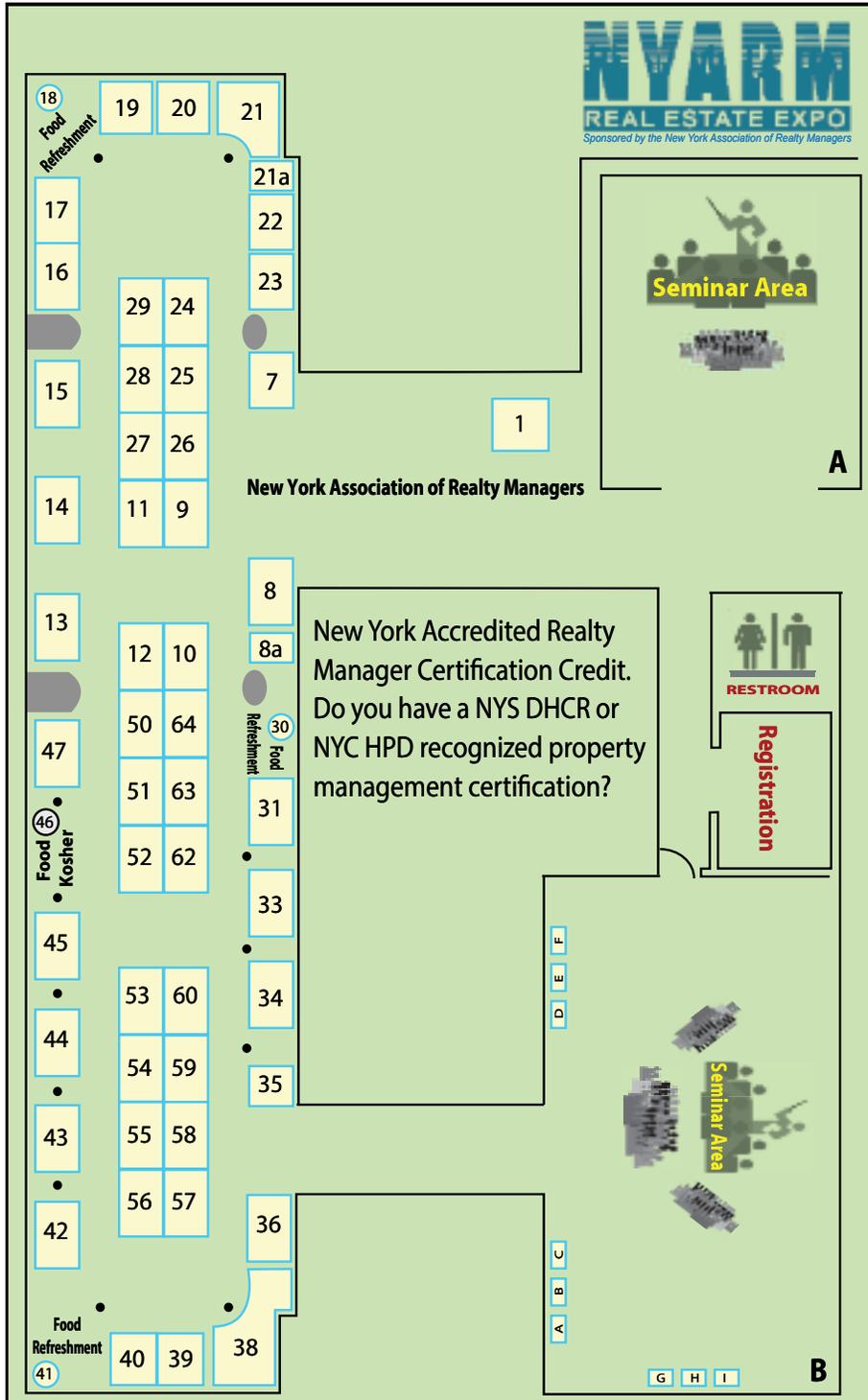


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## Thursday, December 3rd

### UPCOMING EVENTS

**2016**  
**Thursdays, Seminar**  
**Breakfast & Lunch**  
**January 28**  
**February 25**  
**March 25**  
**May 27**  
**AT**  
**General Society Pavilion Library**  
**20 West 44th Street**  
**Bet 5th/6th Avenues**  
**Easy walk from any 42nd St train**  
**New York City**

**February 13**  
**Saturday**  
**Annual Honoree**  
**Awards Gala**

**June 13**  
**Golf Outing**  
**Colonial Springs**  
**East Farmingdale**

**October 20**  
**EXPO**  
**Property Management**  
**401 7th Avenue**  
**at West 33rd St**  
**New York City**

**CALL**  
**Margie Russell**  
**Executive Director**



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Attention: Building Owners, Managers, Superintendents, Engineers  
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## COMPLIANCE ROUND-UP 2016

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When... Thursday, December 3, 2015  
 8:30... Doors Open Breakfast/Brunch  
 9:30 to 12:00... Seminar: COMPLIANCE ROUND-UP FOR 2016  
 Anthony F. Valente, Esq., VP, General Counsel, United Metro Energy Corp.  
 12:00 to 1:00... Lunch, Networking, Meet the Speakers

Dec, 3rd

At: General Society of Mechanics & Tradesmen  
 Ground Floor Library Pavilion, 20 West 44th Street (5th & 6th Aves)  
 Convenient to any train to 42nd Street & Metro North Trains  
 Short Walk From #7, B, D, F, S, V, 4, 5, 6, 7, 2, 3, R, N, W, Q

Please help and support us in digitizing NYARM's decades of archived property management education. \$\_\_\_\_\_ I contribute this amount to go directly to the efforts to video and digitize NYARM's educational archives.

**Margie Russell**  
 Executive Director  
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**To Exhibit:**  
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New York Association of Realty Managers

## Monday, June 13, 2016

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East Farmingdale/Wyandanch, NY 11735

Or Join us  
 at the  
**Outdoor Reception**  
**Networking &**  
**Barbeque**

### UPCOMING EVENTS

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**Thursdays, Seminar**  
**Breakfast & Lunch**  
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**March 25**  
**May 27**  
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- 10 Driving Range Practice
- 10:30 am Buffet Brunch
- 12 noon Shot-Gun Tee-off
- Mid-afternoon Lunch Served on the Veranda
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A

**Booth # 22****Aces Laundry Route**

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111 N. Central Park Ave, Suite 400  
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www.AcesLaundry.com  
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**Booth # 9****Aggressive Energy Group**

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Tel: 718-836-9222 Fax: 718-643-6356  
www.AggressiveNY.com  
Lea Pi, Mobile: 917-279-8919

Aggressive Energy provides a range of comprehensive energy solutions and services. From boiler maintenance to installations, our performance demonstrates experience and professionalism. We lower heating costs by offering competitively priced heating oil and bio-fuels. As a registered Energy Service Company, we are consistently providing our clients a savings on their electric and natural gas purchases. We are also leading the way in our region's energy frontier by exploring new energy efficient technologies for oil-to-gas conversions mandated by the City of New York. Please contact us with any questions. We look forward to working with you!

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www.airsealis.com

Air Seal is one of the tri-states leading insulators in the industry. Our staff members meet with architectural and real estate professionals. We offer a full spectrum of insulation to meet the industries varying demands. At Air Seal we comprehend the importance of maintaining a safe environment for future generations. This is why we implement green products for your LEED clientele. Our clientele includes the Brooklyn Botanical Gardens, Stony Brook University and Capital Grill restaurants in New York City. Moreover, Air Seal is also active with Consolidated Edison and National Grid rebate program.

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mfaustin@ashokansaves.com  
www.ashokansaves.com

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## C

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Georged@cginortheast.com  
www.cginortheast.com

CGI Northeast Inc. has an innovative below-grade waterproofing system that eliminates water leakage in basements, cellars, parking garages, sidewalk vaults and elevator pits. Since 2004, CGI has successfully completed over 300 projects throughout the NY metro area. Several notable NYC buildings include: The General Motors Building (The Fifth Avenue Apple Store), The New Yorker Hotel, 120 Wall Street and 125 Park Ave. CGI technology is a guaranteed solution for correcting below grade water leakage economically and effectively.

**Booth # 40**  
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A Division of Control Associates, Inc.  
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Tel: 201-973-5001  
Steven Feroli - Account Manager  
Steven.Feroli@control-associates.com

Power & Process Control specializes in Commercial HVAC Steam and Hydronic Specialties. PPC's Sales, Engineer, and Service staff focuses on Steam PRV Stations as well as packaged solutions such as condensate equipment, steam generators, and deaerators. PPC offers a full line of industry leading products including Fisher Control Valves and Regulators, Watson McDaniel Steam PRV's, Traps, and Pumps, Rosemount Instrumentation, and Emerson Valve Automation.

**Booth # 51**  
**Council of NY Cooperatives & Condominiums**  
250 West 57th St. - Suite 730  
New York, New York 10107  
MaryAnn Rothman • 212-496-7400

CNYC Inc. is a not-for-profit membership organization for housing cooperatives and condominiums. It serves a growing constituency through its lobbying efforts, its meetings, workshops, and seminars, its studies of aspects of cooperative living, and its affiliation with local, national, and international organizations. CNYC monitors legislation and lobbies for measures of importance, participates in contract negotiations with the building service employees' union, and compiles records on goods and services. When your cooperative or condominium faces a particular concern, CNYC is ready, with a backlog of experience, to offer the advice and the support that you need.

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rlapp1@aol.com

DiRusso Electric is a full service electrical contractor that specializes in serving the real estate industry. Personalized service from owners Anthony DiRusso and Bob Lappetito, along with their knowledgeable staff, insures a job done right, done promptly and always done at the right price. The next time you have an issue with lighting, power, motors, pumps or anything electrical, please contact us.

**E****Booth # 17  
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Bronx, NY 10454  
1-844-EC ENERGY  
info@ecpowerandgas.com  
www.ecenergygroup.com

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Contact: Selwyn Falk, CPP  
selwyn@epicsecurity.com  
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NYARM Real Estate Expo 2015

**F****Booth # 14  
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Engineering, Architecture & Energy Consultants  
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New York, NY 10001  
Tel: 646-292-3515 Fax: 646-292-3517  
www.falconengineering.com

The Falcon Group, a team of highly-skilled professionals, was established to offer consulting engineering, professional architectural and energy consulting services to Condominiums and Co-ops, Boards of Education, Municipalities, Banks, Commercial Property Managers, Insurance Companies, Attorneys and Private Property Owners. Our professional services include Design Plans and Specifications, Forensic Engineering, Litigation Support, Construction Administration and Observation, Building Envelope Expert Services, Local Law 11/98 (FISPs) Inspections and Reports, Local Law 84 & 87, Roof Consulting, Structural Engineering, Architectural Services, Property Condition Assessments (PCA) Reports, Mechanical, Electrical & Plumbing Design, Energy Consulting Services, Historical Preservation and Class 2 Special Inspections.

**Booth # 51  
Federation of New York Housing  
Cooperatives & Condominiums**

61-20 Grand Central Parkway  
Forest Hills, NY 11375  
info@fnyhcc.co-op  
Tel. (718) 760-7540 Fax (718) 699-5618

The Federation is a tax exempt, non-profit membership organization of housing cooperatives and condominiums founded in 1953 by and for the benefit of all housing cooperatives and condominiums. The primary purpose of the organization is the education of board members on all facets of operating and managing the affairs of their cooperatives and condominiums through educational meetings, seminars and mailings.

**G****Booth # B  
General Society of Mechanics  
and Tradesmen, The**

20 West 44 Street  
New York, NY 10036  
212.840.1840  
victoria.dengel@generalsociety.org  
www.generalsociety.org

The General Society of Mechanics & Tradesmen of the City of New York was founded in 1785 by the skilled craftsmen of the City. Today, this 229-year old organization continues to serve and improve the quality of life of the people of the City of New York through its educational, philanthropic and cultural programs including its tuition-free Mechanics Institute, The General Society Library, and its century-old Lecture Series.

# HIGHER STANDARDS



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info@falconengineering.com

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Energy Consulting	Roof Replacement Specifications/Inspections
Expert Reports	Transition/Due Diligence Evaluations
Foundation Waterproofing Design	Window Replacement Specifications

# H

## Booth # 54 Habitat Magazine

150 West 30th Street, Suite 902 NY, NY 10001  
Tel: 212-505-2030 Fax: 212-254-6795  
www.habitatmag.com

Written for New York's co-op and condo board directors, Habitat Magazine and habitatmag.com serve this unique market of ordinary people who hold governing and purchasing power for their residential buildings. The only paid publication directed to this market, Habitat Magazine has been publishing vital and resourceful stories since 1982. Online, habitatmag.com hosts a mixture of written stories, video and slide-show media, board blogs, and an Article Archive carrying all stories since 1992.

## Booth # 12 HD Supply

HD SUPPLY FACILITIES MAINTENANCE  
10641 Scripps Summit Court  
San Diego, CA 92131  
Tel: 800-431-3000 Fax: 800-859-8889  
www.hdsupplysolutions.com

At HD Supply Facilities Maintenance, you can count on us to provide you with the best products, fulfillment, support, and services in the industry. We are your supply partner who is focused on helping you increase resident satisfaction, net operating income (NOI), and the asset value of your property. Product — As your single-source supplier, we deliver quality products you can install with confidence. Fulfillment — Our nationwide distribution network ensures you'll get fast, on-time delivery. Support — Think of us as an extension of your staff. Services — We have the tools, technology, and specialized services you need to make your job easier.

## Booth # 11 Heat-Timer Corporation

20 New Dutch Lane, Fairfield, NJ 07004  
Tel: 973-575-4004 Fax: 973-575-4052  
www.heat-timer.com

Heat-Timer Corporation offers a complete line of controls for the HVAC and plumbing industry. Over 75 years of experience insures that Heat-Timer specifically designs, tests and builds energy efficient control systems. Our controls can be used as stand alone, management systems or incorporated in our ICMS, internet communication management system.

## Booth # 19 Hercules Laundry

550 West John Street, Hicksville, NY 11801-1039  
Tel: 516-281-8754 Fax: 516-822-9543  
Barry Heller, Vice President of Marketing  
barry.heller@hercnet.com  
www.hercnet.com

Hercules is a family-owned business since 1959, with an

unmatched reputation for providing customized laundry facilities in the multi-housing marketplace. Hercules is an experienced user of Smart Card technologies for laundry room equipment, and a three time winner of the Maytag Multi-Housing Excellence Award. In 2013, Hercules was awarded for their exceptional promotion and advocacy of energy and water efficiency with the Maytag Commercial Laundry Energy Advantage Award. "This award exemplifies our mission to help customers reduce cost and increase efficiency. We've made great strides in our commitment to environmental responsibility, and we are proud to have our efforts recognized," stated Andrew May, President and CEO of Hercules in accepting the award. With a service-focused foundation, combined with leading-edge technology, Hercules offers their customers convenience, expertise and an overall superior laundry room experience. Hercules has grown into a company with over 140 employees, and is now a third-generation family business with the addition of Adam May in 2011. Hercules provides end-to-end laundry room design, installation, management and service for the multi-housing, colleges/universities, hospitals and on-premise markets in New York, New Jersey, Connecticut and Pennsylvania.

# J

## Booth # 59 JAD Corporation of America

20-48 119th Street  
College Point, N.Y. 11356  
Tel: 718-762-8900 Toll Free: 800-JAD-2247  
Fax: 718-463-8190  
www.jad.com

New York City-approved garbage compactor bags, Mint-X mint-scented tubing and liners. We are a full line distributor of Building Pro floor care systems and Tennant machines, Butchers, Spartan, Rubbermaid, Georgia Pacific, SCA, Kimberly Clark, Sylvania, G.E. and Philips Lighting; all of which are on display at our state-of-the-art training facility.

# L

## Booth # 63 Landlords NY

J'Nell Simmons, Director of Marketing  
Phone: 718-704-0696 ext 102  
Toll Free: 855-293-1200  
LandlordsNY.com

LandlordsNY is a free, virtual network exclusively for New York landlords and property managers that provides a host of resources that help you run a successful, efficient business while allowing members to connect and learn from each other's shared experience and knowledge. Ever wished you knew what your fellow landlords know...now you do! Get quick free answers from top industry experts, up to date info on new laws/regulations, find qualified vendors, confer confidentially among a private group of colleagues, and much more. Register for free at LandlordsNY.com



Tired of paying to heat the entire city? Heat-Timer controls help property owners effectively regulate boiler system output, so tenants stay comfortable and BTU's stay INSIDE the building where they belong.

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Contact us to schedule a FREE Boiler Systems Survey. E-mail us at [FreeSurvey@heat-timer.com](mailto:FreeSurvey@heat-timer.com) and a Systems Specialist will contact you to schedule an appointment.

20 New Dutch Lane, Fairfield, NJ 07004  
(973)575-4004 | [www.heat-timer.com](http://www.heat-timer.com)

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Register → [www.nyarm.com](http://www.nyarm.com)

8 to 4:30 ALL DAY → EXHIBITS • SEMINARS • NETWORKING • REFRESHMENTS

8 to 10:30 BREAKFAST → Exhibit Floor

**B 9:30 to 9:45** OPENING REMARKS – Water Water Everywhere !!! BUT... IS NYC PREPARED TO SECURE IT ???

**B 9:45 to 10:30** LAWYERS ON THE HOT SEAT: Two minute drills presented on problem tenants, pets, disability access laws, adjoining owner agreements, security deposits, emergency access, D&O Insurance and Errors & Omission Insurance. Then "speed date" with a panel of lawyers with the attendees asking questions on whatever issues they choose.

**A 10 to 10:30** OPERATIONS & TECH - Reduce Energy Waste & Heating Bills: Practical Solutions LESSOIL

**B 11 to 11:30** LEGAL - Secondhand Smoke & Odors: Implementing A Building Wide Smoking Ban

**A 11 to 11:30** OPERATIONS & TECH – Plumbing • Heating • Cooling Equipment: Wise Choices = Significant Savings CONTROL ASSOCIATES & HEATTIMER

11:30 to 2:00 LUNCH → Exhibit Floor

**B 12 to 12:30** LEGAL - Landlord & Tenant: Bring Your Issues/Problems/Questions

**A 12 to 12:30** COMPLIANCE - Local Law 88 For COMMERCIAL BUILDINGS: Lighting Upgrades & Sub-Metering INTELLIGREEN PARTNERS & URBAN GREEN COUNCIL

**B 1 to 1:30** COMPLIANCE - DEP: Domestic & Equipment Water Supply • Safety • Testing • Record-keeping ASHOKAN WATER SERVICES & CASCADE WATER SERVICES

**A 1 to 1:30** COMPLIANCE - Elevator Safety: Load Testing & Inspections SIERRA CONSULTING GROUP & OMEGA INDUSTRIES

**B 2 to 2:30** LEGAL - Managing Disturbances Between Neighbors: Bring Your Issues/Problems/Questions

**A 2 to 2:30** COMPLIANCE – DOB & DEP, Boilers: Annual/Triennial Inspections • Record-keeping • Consequences APPROVED OIL & MARATHON ENERGY & UNITED METRO ENERGY

**B 3 to 3:30** LEGAL - Energy Purchase Commitment Contracts: Bring Your Issues/Problems/Questions

**A 3 to 3:30** OPERATIONS & TECH - Co-generation: How To, It's More Viable Than Ever TECOGEN

**8a 3 to 4:30** WINE TASTING - Featuring Wines From Suffolk County's Own PAUMANOK VINEYARDS → Exhibit Floor

**B 4 to 4:45** LEGAL - Who Pays For Construction Delays? Owner or Contractor?

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At Hotel Pennsylvania West 33rd St & 7th Ave NYC

## Attorneys Presenting Today at the 2015 NYARM EXPO

Emily Anderson, Esq., Gallet Dreyer & Berkey, LLP

C. Jaye Berger, Esq., Law Offices C. Jaye Berger

Adam Berkey, Esq., Gallet Dreyer & Berkey, LLP

Bonnie Berkow, Esq., Wagner Berkow, LLP

Ian J Brandt, Esq., Wagner Berkow, LLP

Mark B. Brenner, Esq., Gallet Dreyer & Berkey, LLP

Bruce A. Cholst, Esq., Rosen Livingston & Cholst LLP

Lester Figueroa, Esq., Borah, Goldstein, Altschuler, Nahins & Goidel, P.C.

Peter V. K. Funk, Jr., Funk & Zeifer LLP

Jay L. Hack, Esq., Gallet Dreyer & Berkey, LLP

Gerard Keogh, Esq., McCabe Law Global, LLC

Beatrice Lesser, Esq., Gallet Dreyer & Berkey, LLP

Peter Massa, Esq., Gallet Dreyer & Berkey, LLP

Gerard McCabe, Esq., McCabe Law Global, LLC

Jeffrey Seiden, Esq., Borah, Goldstein, Altschuler, Nahins & Goidel, P.C.

Ronald S. Sher, Esq., Himmelfarb & Sher, LLP

Scott Smiler, Esq., Gallet Dreyer & Berkey, LLP

Anthony F. Valente, Esq., VP, General Counsel, United Metro Energy Corp.

Steven R. Wagner, Esq., Wagner Berkow, LLP

# M

## Booth # 26 Man Products

178 New Highway  
Amityville, NY 11701  
631-789-6500  
Contact: John Closs

Man Products has successfully manufactured basement storage lockers for the NY Tri-State area since 1950. As the manufacturer we can overcome any obstacle with standard and custom sizes. These are the strongest steel lockers on the market, totally enclosed, supplied with steel floors and cannot be bent by hand. These affordable lockers are bought outright, with no profit sharing. Man Products is also the leading national manufacturer of storage sheds, commercial buildings and cellar doors.

## Booth 34/35 Marathon Energy Corporation

868 39th Street, Brooklyn, NY 11232  
Tel: 718-435-2200  
www.mecny.com • kathy@mecny.com

Marathon Energy Corporation is a full service energy company serving the New York and New Jersey area for over 20 years. In 2015 we were ranked #147 on the Inc. Magazine 500 list of fastest growing companies in America, and #8 on the Crain's NY Business Fast 50 list of the fastest growing companies in the Metro area. We are committed to providing our customers with the ultimate in customer service and support. We pride ourselves on our ability to assist our customers with all of their fuel oil, natural gas, electricity and heating service needs. Marathon Energy offers emergency heating equipment repair service 7 days per week 365 days per year. We service all types of residential, commercial and industrial properties. We want to be your trusted energy partner because we're a family owned and operated business and we care about our customers. We offer the most competitive prices for heating oil (including clean, green Bioheat®), natural gas and electricity, and our resources and size allow us to be sure your fuel deliveries are made on time when you need them—something you won't get from just any energy company. We are family owned and when you contact us, you contact the bosses:  
Jerry Drenis, President: Jerry@mecny.com  
Kathy Drenis, Director of Corporate Affairs : Kathy@mecny.com

# N

## Booth # 24 National Maintenance Supplies

82 Cantiague Rock Road  
Westbury, NY 11590  
Tel: 800-494-4794 Fax: 800-813-3358  
rcuccia@nationalmaintenance.com

We maintain a huge in-stock program with over 50,000 items including many hard-to-find items. Our customers can choose from a vast array of janitorial, hardware, paint, electrical, plumbing and maintenance supplies. We are a leader in earth-friend-

ly and green products, offer prompt delivery service, and welcome your inquiries on any material you find in our catalogue or on our website. Call for a free catalogue. Our friendly sales force will be glad to visit your building. Our motto is, "If we can't find it and can't get it...forget it!"

## Booth # 60 NCB/National Cooperative Bank (FSB)

Jay DiResta  
Association Banking Services  
jdiresta@ncb.coop www.ncb.coop

National Cooperative Bank is a leading financial institution serving the Housing Industry. For over 35 years, NCB has been providing banking solutions to cooperatives, condominiums and homeowner associations nationwide and currently works with over 3,000 associations and their respective management companies. NCB offers term loans and lines of credit to expedite your community's improvement project, cooperative underlying mortgages, residential loans, full service lockbox and cash management and competitive deposit rates to maximize reserve funds. Count on NCB for a fast, flexible and resourceful approach to banking- cooperative is our middle name.

## Booth # 38 New York Water Management, Inc.

Tel: 718-686-0040  
Tel: 888-4-CUT-BILL  
info@waterbills.com  
www.waterbills.com

As Real Estate Management Consultants we have successfully reduced our clients' water bills by millions of dollars through reducing outstanding water bills. We have been especially successful in obtaining credits via computation billing errors on accounts with paid up bills. We work on a contingency basis, receiving a percentage of savings, credits, or refunds obtained. Our comprehensive services include:

- Water & Sewer Tax Bill Audits
- Billing Plan Comparisons
- Commercial Meter Installations
- Commercial Tenant Back Billing
- Budget Preparation
- Due Diligence Reporting

## Booth # 44 New York Department of Health

Smoke-Free Housing Initiative, NYC Department of Health  
<http://www.nyc.gov/html/doh/html/environmental/smoke-free-housing.shtml>  
Contact: Sean Robin, srobin1@health.nyc.gov

Due to the known hazards of secondhand smoke, the NYC Department of Health has been encouraging individual residential buildings to implement smoke-free rules. Smoke-free buildings have been trending upward since 2009, when the first smoke-free high rises began opening in New York City. A 100% smoke-free building is one where smoking tobacco products is prohibited anywhere on the premises, including within individual apartments and common indoor and outdoor areas, or a



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Fax: 718-762-7320  
www.jad.com

building where smoking is restricted to a limited outdoor area. The Health Department offers best practice guidelines via its Smoke-Free Housing Kit for Landlords and Managing Agents. The Kit reviews the recommended steps, and provides a sample resident survey and lease language. Use these materials to educate and engage residents and staff well before the effective date of a new no smoking rule.

## P

### **Booth 8a Paumanok Vineyards**

North Fork of Long Island  
1074 Main Road (Route 25) • P.O. Box 741  
Aquebogue, NY 11931  
Tel: (631) 722-8800 Fax: (631) 722-5110  
info@paumanok.com  
www.paumanok.com/history.html

This 103 acre estate, founded in 1983 is a family affair, owned and managed by Ursula and Charles Massoud, and their three sons. The winery is a renovated turn-of-the-century barn that houses a fermentation tank room and lab. The spacious tasting room was built on top of the barrel cellar and is surrounded by an inviting deck overlooking the vineyards. A perfect setting for private parties, weddings and special events. Paumanok continues the tradition and a passionate commitment to making fine wines. We invite you to visit Paumanok to discover and enjoy the tranquil beauty of the vineyards and the pleasure of tasting our exquisite wines.

### **Booth # 39 Petro Heating & Air Conditioning**

55-60 58th Street, Maspeth, NY 11378  
Tel: 800.758.3835 Fax: 718-628-3330  
Mprainit@petroheat.com • www.petro.com

In addition to home heating oil and services, Petro can also service commercial, industrial or institutional needs. Our services include: crisis management plans, risk management programs, performance contracts, gas service specialists, burner/boiler installations, environmental assessment analysis, equipment inspection scheduling and more. We feature Petro Platinum Ultra-Low Sulfur Diesel Fuel - a clean, safe and environmentally friendly fuel that will reduce smoke, minimize particle output and lower emissions - all of which contributes to lowering your operating costs! Additional products/services include: Automatic delivery, #2, #4 and #6 heating oils, Petro 2000 Premium Diesel Fuel, High detergent gasolines, service contracts.

## Q

### **Booth # 57 Quality Conservation Services, Inc.**

3356 Bouck Avenue  
Bronx, NY 10469  
Tel: 718-231-4322 or 866-641-6321  
Fax: 718-231-4311

QCS, Inc. is an award-winning, national energy services company (ESCO) that specializes in proactive energy management

solutions that address usage, associated costs and meeting future carbon emission standards for existing structures and their tenants in all market segments including: commercial, industrial, residential, municipal, federal, and multifamily. QCS has strategic partnerships with utility providers, manufacturers, financiers, and other industry-leading firms to offer the most cutting-edge technologies and attractive funding options for energy efficiency projects in the market.

## R

### **Booth # 16 Rainbow International**

855-724-6269 • www.rainbowintl.com

Handling flood, fire, smoke and water damage is no problem for our cleanup professionals. We perform water restoration, rapid structural drying, mold damage repair and mold remediation to get your property back to normal. If flames have caused extensive fire damage, contact us - we're your local fire restoration pros. Improve your indoor air quality with professional air duct cleaning, carpet cleaning, noxious odor removal and even trauma scene cleanup. Don't go at it alone when you need full service reconstruction, we understand how important your reconstruction project is and we're dedicated to excellence and to providing courteous customer service.

### **Booth # 7 RAND Engineering & Architecture, DPC**

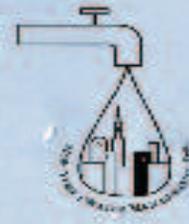
Jeff Stein, Business Development Director  
212-675-8844, ext. 222 \* jstein@randpc.com  
randpc.com • info@randpc.com

Founded in 1987, **RAND Engineering & Architecture, DPC** is a 90-person New York City firm that designs, specifies, and administers programs for repair, upgrade, restoration, and new construction. Specializing in co-ops and condos, our expertise includes Facade Inspection Safety Program (LL 11/98); exterior repairs, roof replacement, and window replacement; heating, plumbing, and electrical systems; architectural design; structural engineering; building condition surveys; energy audits and retro-commissioning; historic restoration; expediting; and Special Inspections.

### **Booth # 64 Real Page, Inc**

4000 International Pkwy., Carrollton, TX 75007  
1 (877) 325-7243 sales@realpage.com  
www.realpage.com

RealPage, Inc. is a leading provider of comprehensive property management solutions for the multifamily, commercial, single-family, and vacation rental housing industries. These solutions help property owners increase efficiency, decrease expenses, enhance the resident experience, and generate more revenue. Using its innovative SaaS platform, RealPage's on-demand software enables easy system integration and streamlines online property management. Its product line covers the full spectrum of property management, leasing and marketing, asset optimization, and resident services solutions. Founded in 1998 and headquartered in Carrollton, Texas, RealPage serves over 11,000 customers worldwide from offices in North America, Europe, and Asia.



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**Booth # 21a****Real Estate Weekly**

662 Main Street, New Rochelle, NY 10801  
914-636-7400 x115 Dana or Monique x212  
rew-online.com

Real Estate Weekly delivers news of the industry in readable, in-depth articles. Founded 60 years ago, the newspaper has chronicled the events of the country's premier market. Section spotlight Deals and Dealmakers, Construction, Finance and many others. REW focuses on the industry and has created a trusted and respected environment for advertisers. The website, REW-ONLINE.com, continues to update industry news.

**Booth # 50****Reed Exhibitions**

383 Main Avenue – #29  
Norwalk, Conn 06851  
203-840-4800

Reed Exhibitions is the world's leading events organizer, with a growing portfolio of 500 events in 41 countries, including trade and consumer exhibitions, conferences and meetings, ranging across 44 industry sectors – from aerospace and aviation to beauty and cosmetics to sports and recreation. Reed Exhibitions delivers contacts, content and communities with the power to transform your business.

**Booth # 36****RentShare**

55 Broadway, 4th Floor, New York, NY 10006  
Tel: 201.942.0382 • 888.407.5023  
www.rentshare.com

RentShare is a New York-based online rent payment company. We provide landlords and property managers of all sizes the easiest way to allow tenants to pay rent online and to use a credit card. Our landlord platform lets managers customize RentShare to fit the way they do business. Get real time payment history, charge late fees or additional one-time payments, and even pass on transaction fees to your tenants! And if you rent to roommates, RentShare even aggregates their payments into one, so no more dealing with multiple checks! Get setup in minutes by visiting RentShare.com/landlord. If you have questions or would like us to setup your account for you, just reach out to our amazing support team!

**Booth # B****Ronald McDonald House**

Ronald McDonald House® New York, Inc.  
405 East 73rd Street, NY, NY 10021

Ronald McDonald House® New York changing the lives of children and families for over three decades! Ronald McDonald House® New York, Inc. provides a temporary "home-away-from-home" for pediatric cancer patients and their families. The House is a supportive and caring environment, which encourages and nurtures the development of child-to-child and parent-to-parent support systems. Ronald McDonald House® New York, Inc. is the largest facility of its type in the world.

**Booth # 33****Rosenwach Tank Company, LLC**

40-25 Crescent St, Long Island City, NY 11101  
Tel: 718-729-4900 Fax: 718-482-0661  
www.rosenwachgroup.com

Fabrication, installation and repair of wood/steel tanks, ASME, coatings, piping, building restoration, roofing/water proofing and site furnishings.

**Booth # 47a****RSA - Rent Stabilization Assoc., NYC**

123 William Street, 14th Floor, NY, NY 10038  
Tel: (212) 214-9200 Fax: (212) 732-7519  
rsanyc.net

The RSA (Rent Stabilization Association of N.Y.C., Inc.) is the largest trade association in New York City exclusively dedicated to protecting and serving the interests of the residential housing industry. The RSA represents 25,000 property owners and agents responsible for approximately one million units of housing. RSA's members range from owners of one, small family building to large multi-family complexes, cooperatives and condominiums. Our broad representation has allowed us to develop a powerful base for our lobbying programs and the resources to provide a wide assortment of products and services to our members. RSA has the cost-and time-saving tools to help its membership deal with the burdens of complying with numerous City and State filings.

**S****Booth # 15****SEBCO Laundry Systems, Inc.**

7 Johnson Drive  
Raritan, NJ 08869  
Tel: 732 752-9000 Fax: 732 752-9160  
Contact: Steve Breitman, President  
stevebreitman@sebcolaundry.com  
www.SEBCOLaundry.com

Service and technology distinguish SEBCO as a leading service company and a top supplier of laundry systems to the Tri-State area. SEBCO is currently celebrating their 45th anniversary in the multi-family community. Whether it is the latest smart card system or conventional coin system you are looking for, SEBCO's unique service commitment (which is on-line and user friendly 24-hours a day) combined with our 44 years experience should make us your #1 choice. Our customers come first!

**Booth # 25****SDI/Coinmach**

219 Riverdale Ave, Yonkers, NY 10705  
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Dan Donohue, V.P.

Recognized locally and nationally as the proven provider of new, easy to use, innovative, Smart Card laundry solutions. Our master technicians, fair and straight forward agreements and attention to a higher level of detail to your laundry needs allow any building's residents and managers to save time, money and obtain the new result they are looking for.

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**Booth # 30/31****SecureWatch24**

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 Tel: 212.729.5400 Cell: 561.797.2908  
 jstuck@sw24.com  
 www.securewatch24.com  
 http://www.youtube.com/watch?v=BRAcoZHN\_9s

SecureWatch24 is a leading provider of electronic security equipment, guards and investigations services for multi-family and commercial properties. SecureWatchman™ is a new service combining camera analytics with live operators to detect people and objects remaining in places they don't belong. The operator can speak to individuals on camera in real-time and then determine the appropriate course of action. Our investigative services can tailor a security strategy to meet the needs of property owners for illegal sublets, non-primary tenants and other criminal activity.

**Booth # 43****Sperlonga Data & Analytics**

16755 Von Karman Ave., Suite 20  
 Irvine, CA 92606 • Tel: 781-364-7474  
 j.kelly@sperlongadata.com  
 www.sperlongadata.com

Sperlonga helps management companies and associations report assessment payment history to a credit bureau. Our service reports the current or delinquent payment history each month for each owner. Credit reporting gives associations a tool to reward timely payment with positive impacts to credit scores while also penalizing delinquent owners with negative impacts to credit scores. Sperlonga empowers the association industry with the same financial management tool that banks already utilize with consumers and the association payment can become just as important as the mortgage, auto, or credit card payment.

**T****Booth # 20****Tecogen, Inc**

45 First Avenue, Waltham, MA 02451  
 Peter Goldsmith  
 Tel: 860-748-4897 Cell: 860-748-5398  
 www.tecogen.com

Tecogen's InVerde Ultra (INV-100) Inverter-Based Combined Heat & Power (CHP) Module produces cost-effective electricity and hot water for commercial, institutional, and industrial facilities. The InVerde offers full "black-start" capability for power when the grid is down. We can cut energy costs and GHG emissions by 40%. Tecogen's InVerde cogeneration module is pre-approved for NYSERDA rebates. Our CHP units are supported by Tecogen engineers and three factory service centers in the greater New York City area.

**U****Booth # 8****United Metro Energy Corp**

Fuel Oil Suppliers  
 500 Kingsland Avenue, Brooklyn, NY 11222  
 ph: 718-383-1400 fax: 718-383-9565  
 http://unitedmetroenergy.com

United Metro Energy Corp. supplies BioHeat®, heating oil, biodiesel, ultra low sulfur diesel fuel (ULSD), natural gas and gasoline throughout the NYC metropolitan area and Long Island from United Metro Energy's own storage terminals in Brooklyn and Suffolk County. Our seventy-year tradition of excellence, combined with our own delivery and service fleet, guarantees you reliable fuel quality, dependable delivery and professional HVAC installations and service.

**V****Booth # 42****Venco Sales**

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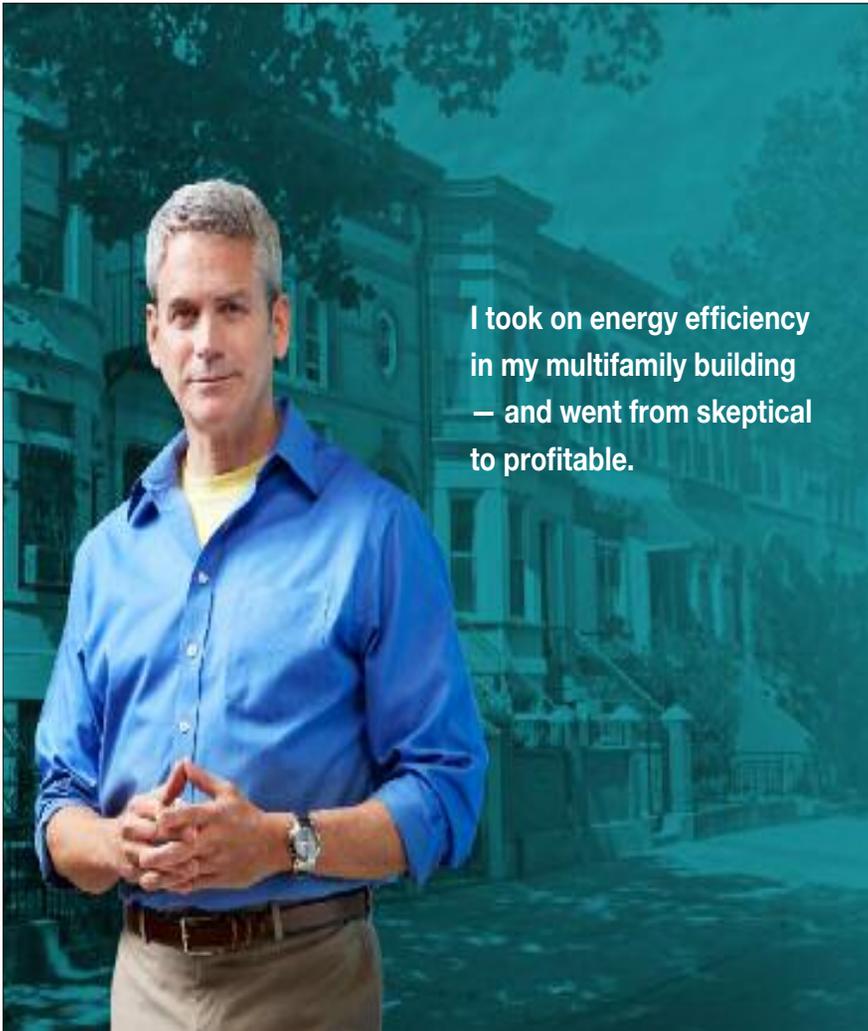
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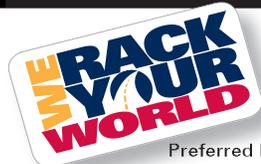
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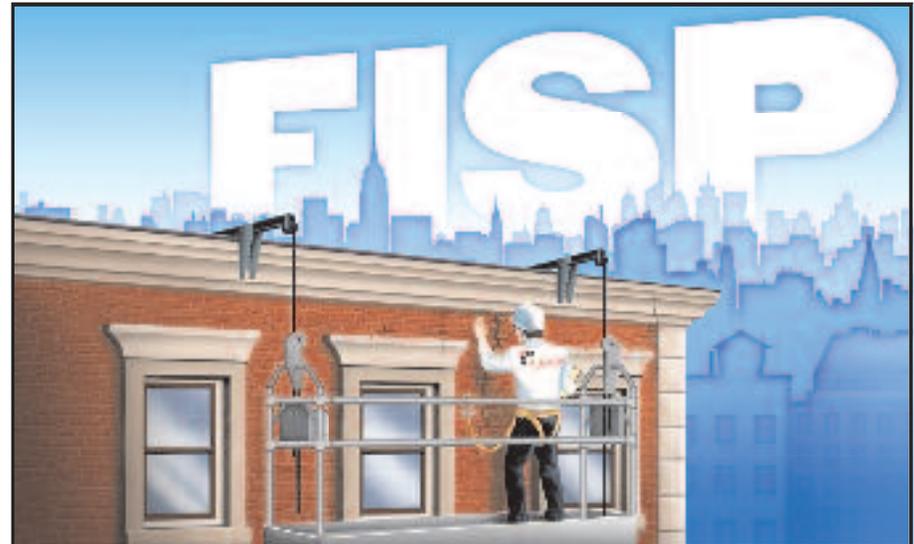
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For a proposal for RAND to conduct an 8<sup>th</sup> Cycle inspection and/or design and administer 7<sup>th</sup> Cycle repairs, please contact us at **212-675-8844**; **FISP@randpc.com**.

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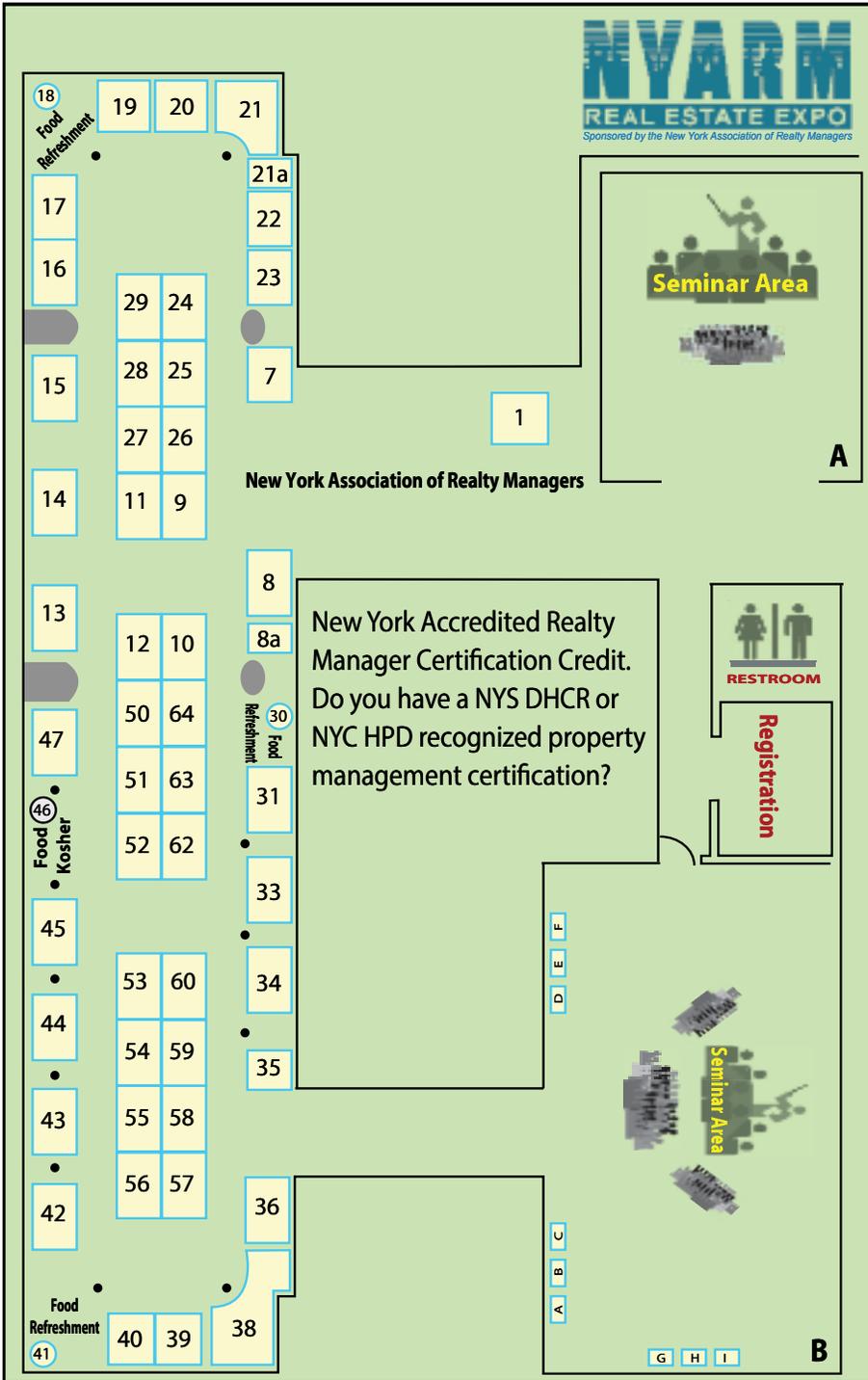
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